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**AHRMM and SMI Release New Career Development Guide:
“Healthcare Supply Chain Leader of the Future”**

The Strategic Marketplace Initiative (SMI[®]), a non-profit, member-driven consortium of healthcare supply chain thought-leaders, in collaboration with the Association for Healthcare Resource & Materials Management (AHRMM), has released a new career development guide outlining the vision of the healthcare supply chain leader of the future. This guide, available free of charge on the [AHRMM](#) and [SMI](#) websites, is designed to help professionals understand future expectations required for supply chain leadership and to help provider and supplier organizations learn how to discover and groom the leaders of tomorrow.

Recognizing the continuing evolution of the healthcare supply chain and the current challenge to develop, recruit, and retain the leaders of tomorrow, SMI and AHRMM joined forces in a collaborative effort to define the core competencies necessary to be a successful supply chain leader in healthcare.

Both AHRMM and SMI conducted extensive research including interviewing current executives, reviewing literature and publications, conducting interactive presentations and focus groups, consulting academic resources, and utilizing historical information from the field. The results culminated into a comprehensive guide that encompasses four key building blocks: qualifications, competencies, experience, and personal traits that define the ideal supply chain leader of the future.

SMI Associate Executive Director, Dennis Orthman said, “Supply chain is no longer a back-office, purchasing, storeroom-centric profession. Healthcare supply chain has moved into a much more visible, diverse, and strategic imperative by the C-suite. Traditional logistics and purchasing skills of yesterday are being replaced with data analytics, global commerce, clinical and systems integration, and alternative payment models - forcing the leaders of tomorrow into a new realm of supply chain. This guide is designed to shed light on the critical success factors and skills the next generation of supply chain leaders will need.”

AHRMM Senior Director Supply Chain, Mike Schiller said. “Supply chain costs are the second largest expense next to staffing costs, and the role of the supply chain professional should reflect this level of importance. Population health, social determinants, evidence-based outcomes data are some of the expected sources that will be used to guide strategic procurement decisions moving forward. As the continuum of care, and responsibility for that care, expands into the non-acute care setting, today’s supply chain professional must possess the necessary competencies required to guide an increasingly complex supply chain. This guide helps to identify those skills, as well as the recognized methods of acquiring and enhancing these competences.

ABOUT SMI

The Strategic Marketplace Initiative (SMI) is a non-profit, member-driven organization dedicated to improving the supply chain through direct information exchange and collaboration between senior healthcare supply chain executives and senior IDN supply chain executives. SMI members include healthcare providers, manufacturers, medical distributors, and other healthcare supply chain businesses. SMI, created to influence, shape and advance the future of the healthcare marketplace, provides an open forum for innovative idea-exchange and the development of collaborative process improvement initiatives. The members of SMI have created over 30 tools and resources, available free of charge, designed to help professionals address real supply chain challenges. For more information about SMI, including a complete list of members, visit www.smisupplychain.com.

ABOUT AHRMM

The Association for Healthcare Resource & Materials Management (AHRMM) is the premier membership group for healthcare supply chain professionals. AHRMM strives to provide the education, information, and resources necessary for its members to remain at the top of their field. With more than 4,400 members worldwide, AHRMM offers numerous opportunities for professionals to reach their highest potential and network with the best. AHRMM strives to advance healthcare through supply chain excellence by providing education, leadership, and advocacy to professionals in healthcare and related organizations that are accountable to the community and committed to health improvement. For more information about AHRMM and their resources, visit www.ahrmm.org.